



Minorplanet

# Discovery Drilling

Case Study

## Discovery Drilling

Discovery Drilling Ltd are geo-environmental drilling specialists who create professional solutions for unique and challenging projects.

Founded by two directors, Mark Green and Clint Rose the company has invested heavily in training and implementing quality procedures. Discovery Drilling are a long established Network Rail Link Up Approved Contractor.

The company boasts an impeccable safety record, a solid and trusted team and have a thorough understanding of the geo-environmental industries.

Discovery Drilling has been in business since 1997 and operates on a UK wide basis, but is able to conduct overseas work where required.

**“we can now plan the most economical routes using the system, reducing our fuel bill by an estimated 10%. In addition we have reduced vehicle idling times by several hours a week per vehicle”**

Mark Green

Due to the expansion of the company, Mark felt that they were losing an element of control and trust. The VMI™ system ensured that Mark and Clint could continue to monitor

their staff, Mark states “we felt that monitoring staff would ensure they adhered to the proper working hours and would improve overall standards.”

“We believe we are saving up to 50% on overtime and our increased productivity equates to an annual saving of up to £20,000.”

The route planning and reports within VMI™ have enabled Discovery Drilling to optimise routes and increase overall efficiency, Mark adds “we can now plan the most economical routes using the system, reducing our fuel bill by an estimated 10%. In addition we have reduced vehicle idling times by several hours a week per vehicle.”

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Mark is convinced of the worth of the VMI™ system, he concludes; “The system is definitely the way forward in fleet management. The savings we have made exceed the price of the system. Our specialist equipment is very expensive and made to order. If it were stolen it would be difficult to replace quickly and consequently would result in lost business. The Live Track facility means we stand a better chance of recovery.”